

## Consensus for Q4'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>2,581</b>	678	965	676	2,320	254
Min	<b>2,317</b>	615	761	557	2,058	134
Max	<b>2,855</b>	725	1,080	854	2,534	453

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>287</b>	67	152	65	285	29
Min	<b>231</b>	53	107	55	230	18
Max	<b>324</b>	77	176	73	312	52

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>11.1%</b>	9.9%	15.8%	9.8%	12.3%	12.0%
Min	<b>10.0%</b>	8.2%	13.8%	7.4%	11.2%	7.5%
Max	<b>12.5%</b>	10.8%	19.1%	12.4%	14.0%	17.6%

Adjusted EPS	Total
Consensus	<b>0.97</b>
Min	<b>0.01</b>
Max	<b>1.48</b>

Reported EPS	Total
Consensus	<b>1.27</b>
Min	<b>0.01</b>
Max	<b>3.25</b>

## Consensus for FY'22

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>11,626</b>	2,884	4,284	3,323	10,492	1,096
Min	<b>11,360</b>	2,821	4,080	3,204	10,230	973
Max	<b>11,898</b>	2,931	4,399	3,502	10,706	1,292

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>2,106</b>	358	945	595	1,899	311
Min	<b>2,050</b>	344	900	585	1,844	300
Max	<b>2,143</b>	368	969	603	1,926	334

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>18.1%</b>	12.4%	22.1%	17.9%	18.1%	28.5%
Min	<b>17.8%</b>	12.1%	21.5%	16.9%	17.8%	24.5%
Max	<b>18.5%</b>	12.6%	23.0%	18.7%	18.5%	30.8%

Adjusted EPS	Total
Consensus	<b>15.41</b>
Min	<b>14.60</b>
Max	<b>16.07</b>

Reported EPS	Total
Consensus	<b>13.87</b>
Min	<b>12.47</b>
Max	<b>15.73</b>

### Consensus for FY'23

Sales	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>10,214</b>	2,754	3,806	2,658	9,218	949
Min	<b>8,985</b>	2,501	3,389	2,095	8,174	775
Max	<b>11,950</b>	3,089	4,491	3,136	10,716	1,204

EBITDA	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>1,529</b>	357	741	350	1,448	183
Min	<b>1,283</b>	320	655	273	1,268	116
Max	<b>1,671</b>	411	840	413	1,552	235

EBITDA margin	Total	Adhesive Solutions	Advanced Materials	Coating Solutions	TOTAL Specialty Materials	Intermediates
Consensus	<b>15.0%</b>	13.0%	19.5%	13.2%	15.7%	19.4%
Min	<b>14.0%</b>	11.9%	16.3%	10.4%	14.5%	15.0%
Max	<b>17.2%</b>	13.8%	22.4%	16.2%	17.5%	26.9%

Adjusted EPS	Total
Consensus	<b>9.16</b>
Min	<b>6.93</b>
Max	<b>10.76</b>

Reported EPS	Total
Consensus	<b>8.09</b>
Min	<b>5.76</b>
Max	<b>10.63</b>

The consensus is calculated on the basis of data published by financial analysts who cover the Arkema share or are directly collected from them. The consensus is provided by Arkema for information purposes only and is in no way a validation or approval by Arkema of any or all of the estimates presented.

Building on its unique set of expertise in materials science, **Arkema** offers a portfolio of first-class technologies to address ever-growing demand for new and sustainable materials. With the ambition to become in 2024 a pure player in Specialty Materials, the Group is structured into 3 complementary, resilient and highly innovative segments dedicated to Specialty Materials -Adhesive Solutions, Advanced Materials, and Coating Solutions- accounting for some 85.5% of Group sales in 2021, and a well-positioned and competitive Intermediates segment. Arkema offers cutting-edge technological solutions to meet the challenges of, among other things, new energies, access to water, recycling, urbanization and mobility, and fosters a permanent dialogue with all its stakeholders. The Group reported sales of around €9.5 billion in 2021, and operates in some 55 countries with 20,200 employees worldwide.

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