ARKEMA
The world is our inspiration

Press release

Communiqué de presse

Paris, November 9th 2011

ARKEMA: 3RD QUARTER 2011 RESULTS
QUARTERLY INFORMATION

STRONG PERFORMANCE
SUPPORTED BY ASIA AND THE DEVELOPMENT OF SPECIALTIES

- **Sales up by 19% to €1,849 million**
- **EBITDA at €263 million, 7% up on 3rd quarter 2010**
- **Continued growth momentum in Asia and in specialty polymers**
- **Integration of coating resins acquired from Total**
- **Adjusted net income of €2.10 per share and positive free cash flow[1] of €193 million**
- **Target for the year confirmed in a more uncertain macro-economic environment**

The Board of Directors of Arkema met on November 8th 2011 to review the Company's condensed consolidated accounts for 3rd quarter 2011. Thierry Le Hénaff, Chairman and CEO of Arkema, stated:

« In 3rd quarter, our Group achieved an excellent performance, fully in line with our expectations, and confirming the very positive trend in the level of the Company's results over a few years.

This performance was boosted by strong growth in Asia, a region that now accounts for 20% of our sales, and new markets developed with our performance polymers, in particular in solutions for sustainable development.

The end of 3rd quarter saw a growing caution by certain customers in their inventory management, reflecting the current macro-economic conditions.

Finally, we were pleased to welcome, in July, the 1,750 employees from Cray Valley, Cook Composite and Polymers and Sartomer after the acquisition of Total specialty resins. With those new businesses, Arkema has become one of the leader in the coating materials market. »

[1] Cash flow from operations and investments excluding the impact of portfolio management

(In millions of euros)	3rd Qtr 2011	3rd Qtr 2010	Variation
Sales	**1,849**	**1,559**	**+19%**
EBITDA	**263**	**246**	**+7%**
EBITDA margin	***14.2%***	***15.8%***	
Vinyl Products	*0%*	*1.4%*	
Industrial Chemicals	*16.4%*	*19.9%*	
Performance Products	*19.7%*	*19.6%*	
Recurring operating income	**184**	**172**	**+7%**
Non-recurring items	(27)	1	-
Adjusted net income	**130**	**128**	**+2%**
Net income – Group share	109	130	-16%

3RD QUARTER 2011 ACTIVITY

Sales reached €1,849 million, 19% up on 3rd quarter 2010. The +12.3% price effect reflects the strong increases in sales prices across the businesses, thereby offsetting the significant rise in raw material costs year on year, and the ongoing repositioning of our product portfolio in higher added value markets, in particular in Performance Products. The expected return to a more traditional seasonal pattern compared to an atypical 3rd quarter 2010, combined with a challenging construction market in Europe for PVC, resulted in a 3.7% drop in volumes. The +13.2% scope of business effect essentially corresponds to the integration of Total's specialty resins which became effective on July 1st 2011. Finally, the -3.2% currency translation effect essentially reflects the strengthening of the euro vs the US dollar.

EBITDA rose by 7% to reach €263 million against €246 million in 3rd quarter 2010. Compared to the high comparison base of 2010, the increase in EBITDA reflects the Group's growth momentum with the startup of production plants in China, many innovations in the field of sustainable development solutions and the acquisition of Total's specialty resins. It also translates Arkema's ability to fully pass on rises in raw material costs to its sales prices. Finally, EBITDA includes a negative translation effect of -€11 million.

EBITDA margin stood at 14.2%, with Industrial Chemicals and Performance Products overall achieving a 17.5% EBITDA margin.

Recurring operating income reached €184 million against €172 million in 3rd quarter 2010, after deduction of €79 million depreciation and amortization, €5 million up on 3rd quarter 2010 following the integration of Total's specialty resins.

Non-recurring items which represent -€27 million (against +€1 million in 3rd quarter 2010) are linked primarily to the acquisition of Total's specialty resins and in particular the accounting step-up of inventories to market value.

Adjusted net income stood at €130 million against €128 million in 3rd quarter 2010. It includes a €37 million income tax expense representing 20% of the recurring operating income which takes account of the impact of a one-off related to the acquisition of Total resins. Financial expenses of €15 million include, over the quarter, expenses incurred in the setting-up of a new credit line as well as the interest on the October 2010 bond issue.

Net income Group share stood at €109 million (€130 million in 3rd quarter 2010).

3RD QUARTER 2011 ACTIVITY

Industrial Chemicals (57% of overall sales): DELIVERING A SOLID PERFORMANCE

Industrial Chemicals sales rose to €1,047 million, 31% up on 3rd quarter 2010. Total's specialty resins, which became part of Arkema on July 1st 2011, made a net contribution to sales of €218 million. Sales prices rose sharply on significantly higher raw material costs compared to 3rd quarter 2010. As expected, volumes reflected a return to a traditional seasonality following atypical 2010 summer months.

At €172 million, **EBITDA** rose by 8% compared to 3rd quarter 2010. At constant scope of business, EBITDA stands close to last year's level, reflecting the very good performance of the activities overall despite the slower growth observed in some markets such as architectural paint and refrigeration in which customers have acted prudently by adjusting their inventory levels. The solid performance of Industrial Chemicals also illustrates the contribution of improvement projects carried out in the last few years.

EBITDA margin reached 16.4% against 19.9% in 3rd quarter 2010, primarily as a result of the dilutive effect of the Total specialty resins and a more pronounced seasonality than a year ago.

Performance Products (28% of overall sales): EXCELLENT RESULTS

Performance Products sales reached €519 million, 10% up on 3rd quarter 2010. EBITDA for the quarter reached a record level of €102 million, an 11% increase compared to 3rd quarter 2010 which was itself the previous highest historical level. EBITDA margin amounted to 19.7%, at the same level as last year.

This excellent performance reflects the very strong dynamics of Technical Polymers which benefited from increasing volumes, a repositioning of the product portfolio in growing and higher added value markets, in particular in Asia and in solutions for sustainable development, as well as the contribution of the Kynar® fluorinated polymer production plant in Changshu (China) which came on stream in 1st quarter 2011.

Vinyl Products (15% of overall sales): BREAK-EVEN IN A CHALLENGING MARKET ENVIRONMENT

Vinyl Products sales reached €278 million against €284 million in 3rd quarter 2010. The divestment of the PVC pipes business in France resulted in a -€11 million decrease in sales. Volumes were down on the previous year, in a challenging construction market in Europe. Prices rose, both for caustic soda and for PVC. These offset the rise in raw material and energy costs, but PVC unit margins remained low. In this environment, EBITDA for the quarter remained break-even.

In 4th quarter, Vinyl Products results will be affected by the strike at the LyondellBasell refinery near Marseille in France, which took place at the beginning of the quarter, and by a more challenging construction market in Europe.

Qatar Vinyl Company, in which Arkema has a 13% shareholding, again reported an excellent performance, with a contribution of €4.5 million to net income.

CASH FLOW AND NET DEBT AT SEPTEMBER 30TH 2011

In 3rd quarter, Arkema reported a very positive free cash flow[2] of €193 million. This cash flow includes in particular a €66 million decrease in working capital[3]. Excluding the impact of Total's resins, working capital decreased by 7% compared to June despite the build-up of inventories in preparation to maintenance turnarounds scheduled for 4th quarter.

After taking into account the impact of the Total specialty resins purchase price, net cash flow stood at -314 million.

Net debt stood at €653 million at the end of September 2011. In addition to the impact of acquisitions and divestments, it includes the payment in June of a dividend of €1 per share, and share buy-back amounting to €7 million. The Group's gearing stood at 25%.

In 4th quarter, the investment in a fluorspar mine in Canada will impact net debt by €25m to €30m. Net debt at year end will also include the impact of the acquisition of some businesses from Seppic.

HIGHLIGHTS OF 3RD QUARTER 2011

On July 1st 2011, Arkema finalized the acquisition, for a €550 million enterprise value, of two of Total's specialty chemicals businesses: coating resins (Cray Valley, and Cook Composites and Polymers) and photocure resins (Sartomer). These activities reported sales of €658 million over the first 9 months of the year[4].

On the Changshu industrial platform in China, Arkema continued to implement growth projects during the quarter, with the successful startup in August of the Coatex rheology additives production plant.

In order to diversify its financing sources, Arkema set up a new €700 million syndicated credit line with a July 2016 due date. At the same time, the existing syndicated credit line, with a March 2013 due date, was reduced to €300 million. Together with a €500 million bond issue with a 2017 maturity date, and a €240 million receivables securitization program with a 2015 maturity date, Arkema's overall financing capacity amounts to €1.7 billion, with average maturity above 4 years.

POST BALANCE SHEET EVENTS

Arkema has announced a number of new projects for the Changshu platform in China:

- A 30% capacity increase in HFC-125 fluorogas production and the construction of a refrigerant blend plant, due to come on stream late 2012 and mid-2012 respectively.
- The creation of a new R&D center in Asia, due to open in 2012. It is designed to bolster the development and adaptation of products and solutions supplied by Arkema to its customers in China and South-East Asia in high-growth markets such as new energies, wire and cable, electronics, automotive and sports.

These announcements confirm the Group's growth ambition in Asia where it now intends to achieve 25% of its sales by 2015.

Arkema has also announced the planned acquisition, by its subsidiary Ceca (Specialty Chemicals BU), of Seppic's specialty alcoxylate business for industrial markets. This project which includes in particular the acquisition of a world-class industrial site in Antwerp, Belgium, is perfectly in line with Arkema's external growth strategy. It would expand Ceca's specialty surfactant range, in particular for high added value niche markets such as warm asphalt mix for road construction, industrial detergency, and the oil and gas business. Furthermore, alcoxylates represent a key component in the manufacture of certain fast-growing rheology additives manufactured and marketed by Coatex, an Arkema subsidiary.
In 2010, this activity generated sales of €47 million.
Closing is expected before year-end.

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[2] Cash flow from operations and investments excluding the impact of portfolio management.

[3] Changes in working capital in cash flow statement excluding the impact of portfolio management.

[4] Within Arkema, consolidated sales of Total specialty resins in 1st half 2011 would have been €440 million.

OUTLOOK

The 4th quarter will reflect the traditional seasonal weakness of year end, which was less pronounced last year.

This seasonality should be amplified by the growing caution of customers in managing their year-end inventory levels in the light of the more uncertain macro-economic environment and lower growth assumptions in the United States and Europe.

Additionally, the 4th quarter will also include several maintenance turnarounds scheduled at Arkema plants in acrylics, fluorogases, and fluorinated polymers.

Accordingly, Arkema remains attentive to changes in macro-economic conditions, and strictly manages its activities. On the strength of its internal development momentum and the performance achieved on the first 9 months, the Group confirms that 2011 will be very significantly above 2010, with an EBITDA that should exceed the symbolic €1 billion milestone.

The 3rd quarter results and outlook are detailed in the « 3rd Quarter 2011 results » presentation available on the website www.finance.arkema.com.

FINANCIAL CALENDAR

March 8th 2012	Full year 2011 Results

*A global chemical company and France's leading chemicals producer, **Arkema** is building the future of the chemical industry every day. Deploying a responsible, innovation-based approach, we produce state-of-the-art specialty chemicals that provide customers with practical solutions to such challenges as climate change, access to drinking water, the future of energy, fossil fuel preservation and the need for lighter materials. With operations in more than 40 countries, 15,700 employees and 9 research centers, Arkema generates annual revenue of €5.9 billion, and holds leadership positions in all its markets with a portfolio of internationally recognized brands. **The world is our inspiration**.*

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Disclaimer

The information disclosed in this press release may contain forward-looking statements with respect to the financial conditions, results of operations, business and strategy of Arkema. Such statements are based on management's current views and assumptions that could ultimately prove inaccurate and are subject to risk factors such as, among others, changes in raw materials prices, currency fluctuations, implementation pace of cost-reduction projects and changes in general economic and business conditions. Arkema does not assume any liability to update such forward-looking statements whether as a result of any new information or any unexpected event or otherwise. Further information on factors which could affect Arkema's financial results is provided in the documents filed with the French Autorité des marchés financiers.

Balance sheet, income statement, cash flow statement, statement of changes in shareholders' equity and information by business segment included in this press release are extracted from the consolidated financial statements at September 30th 2011 reviewed by the Board of Directors of Arkema S.A. on November 8th 2011.

Quarterly financial information is not audited.

The business segment information is presented in accordance with Arkema's internal reporting system used by the management.

The main performance indicators used are as follows:

- ***operating income**: this includes all income and expenses of continuing operations other than financial result, equity in income of affiliates and income taxes;*
- ***other income and expenses**: these correspond to a limited number of well-identified non-recurring items of income and expense of a particularly material nature that the Group presents separately in its income statement in order to facilitate understanding of its recurring operational performance. These items of income and expense notably include:*
  - *impairment losses in respect of property, plant and equipment and intangible assets,*
  - *gains or losses on sale of assets, acquisition expenses, badwills and stock valuation adjustments between the fair value on the acquisition date and the replacement value*
  - *certain large restructuring and environmental expenses which would hamper the interpretation of recurring operating income (including substantial modifications to employee benefit plans and the effect of onerous contracts),*
  - *certain expenses related to litigation and claims or major damages, whose nature is not directly related to ordinary operations;*
- ***recurring operating income**: this is calculated as the difference between operating income and other income and expenses as previously defined;*
- ***adjusted net income**: this corresponds to "Net income – Group share" adjusted for the "Group share" of the following items:*
  - *other income and expenses, after taking account of the tax impact of these items,*
  - *income and expenses from taxation of an exceptional nature, the amount of which is deemed significant,*
  - *net income of discontinued operations;*
- ***EBITDA**: this corresponds to recurring operating income increased by depreciation and amortization;*
- ***working capital**: this corresponds to the difference between inventories, accounts receivable, other receivables and prepaid expenses, income tax receivables and other current financial assets on the one hand and accounts payable, other creditors and accrued liabilities, income tax liabilities and other current financial liabilities on the other hand. These items are classified in current assets and liabilities in the consolidated balance sheet;*
- ***capital employed**: this is calculated by aggregating the net carrying amounts of intangible assets, property, plant and equipment, equity affiliate investments and loans, other investments, other non-current assets (excluding deferred tax assets) and working capital;*
- ***net debt**: this is the difference between current and non-current debt and cash and cash equivalents.*

ARKEMA Financial Statements

Consolidated financial statements - At the end of September 2011

CONSOLIDATED INCOME STATEMENT

(In millions of euros)	3rd quarter 2011 (non audited)	End of september 2011 (non audited)	3rd quarter 2010 (non audited)	End of september 2010 (non audited)
Sales	**1 849**	**5 355**	**1 559**	**4 472**
	-			
Operating expenses	(1 517)	(4 288)	(1 253)	(3 671)
Research and development expenses	(37)	(109)	(37)	(105)
Selling and administrative expenses	(111)	(310)	(97)	(288)
Recurring operating income	**184**	**648**	**172**	**408**
Other income and expenses	(27)	(37)	1	(3)
Operating income	**157**	**611**	**173**	**405**
Equity in income of affiliates	5	15	4	11
Financial result	(15)	(28)	(6)	(18)
Income taxes	(37)	(150)	(40)	(107)
Net income of continuing operations	**110**	**448**	**131**	**291**
Net income of discontinued operations	**-**	**-**	**-**	**-**
Net income	**110**	**448**	**131**	**291**
Of which non-controlling interests	1	4	1	2
Net income - Group share	**109**	**444**	**130**	**289**
Earnings per share (amount in euros)	*1,76*	*7,21*	*2,12*	*4,74*
Diluted earnings per share (amount in euros)	*1,75*	*7,13*	*2,13*	*4,74*
Depreciation and amortization	(79)	(222)	(74)	(216)
EBITDA	**263**	**870**	**246**	**624**
Adjusted net income	**130**	**474**	**128**	**286**
Adjusted net income per share (amount in euros)	*2,10*	*7,69*	*2,09*	*4,69*
Diluted adjusted net income per share (amount in euros)	*2,09*	*7,61*	*2,09*	*4,69*

INFORMATION BY BUSINESS SEGMENT

(non audited)

(In millions of euros)	End of september 2011				
	Vinyl Products	**Industrial Chemicals**	**Performance Products**	**Corporate**	**Group total**
Non-Group sales	909	2 936	1 495	15	**5 355**
Inter segment sales	52	120	14	-	
Total sales	**961**	**3 056**	**1 509**	**15**	
Recurring operating income	**(41)**	**516**	**207**	**(34)**	**648**
Other income and expenses	**(4)**	**(42)**	**-**	**9**	**(37)**
Operating income	**(45)**	**474**	**207**	**(25)**	**611**
Equity in income of affiliates	14		1		**15**
Details of certain significant non-cash expenses by segment :					
Depreciation and amortization	(43)	(110)	(67)	(2)	**(222)**
Asset impairment charges	-	-	-	-	**-**
Provisions	2	18	(1)	11	**30**
EBITDA	**2**	**626**	**274**	**(32)**	**870**
Intangible assets and property, plant and equipment additions	**49**	**114**	**63**	**13**	**239**
Of which additions of an exceptional nature	8	13	-	-	**21**

(In millions of euros)	End of september 2010				
	Vinyl Products	**Industrial Chemicals**	**Performance Products**	**Corporate**	**Group total**
Non-Group sales	853	2 315	1 290	14	**4 472**
Inter segment sales	43	108	12	-	
Total sales	**896**	**2 423**	**1 302**	**14**	
Recurring operating income	**(45)**	**325**	**155**	**(27)**	**408**
Other income and expenses	(1)	(4)	(1)	3	(3)
Operating income	**(46)**	**321**	**154**	**(24)**	**405**
Equity in income of affiliates	10	-	1	-	11
Details of certain significant non-cash expenses by segment :					
Depreciation and amortization	(42)	(106)	(67)	(1)	(216)
Asset impairment charges	-	(2)	-	-	(2)
Provisions	18	24	(1)	20	61
EBITDA	**(4)**	**431**	**222**	**(25)**	**624**
Intangible assets and property, plant and equipment additions	29	85	67	4	185
Of which additions of an exceptional nature	-	11	3	-	14

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

In millions of euros	3rd quarter 2011 (non audited)	End of september 2011 (non audited)	3rd quarter 2010 (non audited)	End of september 2010 (non audited)
Net income	**110**	**448**	**131**	**291**
Hedging adjustments	(17)	(4)	2	-
Deffered taxes on hedging adjustments	-	1		
Actuarial gains and losses	-	17	(11)	(42)
Deffered taxes on actuarial gains and losses	-	(5)	2	9
Other items			1	2
Deffered taxes on other items				
Change in translation adjustments	71	1	(88)	97
Other comprehensive income of continuing operations	**54**	**10**	**(94)**	**66**
Other comprehensive income of discontinued operations				
Total income and expenses recognized directly in equity	**54**	**10**	**(94)**	**66**
Comprehensive income	**164**	**458**	**37**	**357**
Of which : non-controlling interest	2	4	(1)	3
Comprehensive income - Group share	**162**	**454**	**38**	**354**

CONSOLIDATED BALANCE SHEET

(In millions of euros)	September 30, 2011 (non audited)	December 31, 2010 (audited)
ASSETS		
Intangible assets, net	681	494
Property, plant and equipment, net	1 874	1 703
Equity affiliates : investments and loans	61	55
Other investments	44	38
Deferred tax assets	30	29
Other non-current assets	103	89
TOTAL NON-CURRENT ASSETS	**2 793**	**2 408**
Inventories	1 193	864
Accounts receivable	1 165	875
Other receivables and prepaid expenses	147	120
Income taxes recoverable	30	20
Other current financial assets	1	4
Cash and cash equivalents	213	527
Total assets of discontinued operations	-	-
TOTAL CURRENT ASSETS	**2 749**	**2 410**
TOTAL ASSETS	**5 542**	**4 818**
LIABILITIES AND SHAREHOLDERS' EQUITY		
Share capital	618	615
Paid-in surplus and retained earnings	1 962	1 567
Treasury shares	(7)	(6)
Translation adjustments	44	43
SHAREHOLDERS' EQUITY - GROUP SHARE	**2 617**	**2 219**
Non-controlling interests	25	21
TOTAL SHAREHOLDERS' EQUITY	**2 642**	**2 240**
Deferred tax liabilities	52	52
Provisions and other non-current liabilities	796	807
Non-current debt	599	587
TOTAL NON-CURRENT LIABILITIES	**1 447**	**1 446**
Accounts payable	803	779
Other creditors and accrued liabilities	319	279
Income taxes payable	48	37
Other current financial liabilities	15	3
Current debt	268	34
Total liabilities of discontinued operations	-	-
TOTAL CURRENT LIABILITIES	**1 453**	**1 132**
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**5 542**	**4 818**

CONSOLIDATED CASH FLOW STATEMENT

(In millions of euros)	End of september 2011 *non audited*	End of september 2010 *non audited*
Cash flow - operating activities		
Net income	448	291
Depreciation, amortization and impairment of assets	222	217
Provisions, valuation allowances and deferred taxes	(22)	(42)
(Gains)/losses on sales of assets	(2)	(8)
Undistributed affiliate equity earnings	(6)	(4)
Change in working capital	(336)	(187)
Other changes	5	3
Cash flow from operating activities	**309**	**270**
Cash flow - investing activities		
Intangible assets and property, plant, and equipment additions	(239)	(185)
Change in fixed asset payables	(20)	(20)
Acquisitions of subsidiaries, net of cash acquired	(507)	(17)
Increase in long-term loans	(25)	(31)
Total expenditures	**(791)**	**(253)**
Proceeds from sale of intangible assets and property, plant and equipment	8	13
Change in fixed asset receivables	3	-
Proceeds from sale of subsidiaries, net of cash sold	-	-
Proceeds from sale of unconsolidated investments	0	3
Repayment of long-term loans	10	37
Total divestitures	**21**	**53**
Cash flow from investing activities	**(770)**	**(200)**
Cash flow - financing activities		
Issuance (repayment) of shares and other equity	10	17
Purchase of treasury shares	(7)	(1)
Dividends paid to parent company shareholders	(61)	(37)
Dividends paid to minority shareholders	(1)	(1)
Increase/ decrease in long-term debt	14	-
Increase/ decrease in short-term borrowings and bank overdrafts	194	(106)
Cash flow from financing activities	**149**	**(128)**
Net increase/(decrease) in cash and cash equivalents	(312)	(58)
Effect of exchange rates and changes in scope	(2)	48
Cash and cash equivalents at beginning of period	527	89
Cash and cash equivalents at end of period	**213**	**79**

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(non audited)

(In millions of euros)	Shares issued		Paid-in surplus	Retained earnings	Translation adjustments	Treasury shares		Shareholders' equity - Group share	Non-controlling interests	Shareholders' equity
	Number	Amount				Number	Amount			
At January 1, 2011	**61 493 794**	**615**	**1 011**	**556**	**43**	**(136 280)**	**(6)**	**2 219**	**21**	**2 240**
Cash dividend				(61)				(61)		(61)
Issuance of share capital	350 033	3	9					12		12
Purchase of treasury shares						(150 000)	(7)	(7)		(7)
Cancellation of purchased treasury shares										
Grants of treasury shares to employees				(6)		132 200	6			
Sale of treasury shares										
Share-based payments				5				5		5
Other				(5)				(5)		(5)
Transactions with shareholders	**350 033**	**3**	**9**	**(67)**		**(17 800)**	**(1)**	**(56)**		**(56)**
Net income				444				444	4	448
Income and expense recognized directly through equity				9	1			10		10
Total recognized income and expense				**453**	**1**			**454**	**4**	**458**
At September 30, 2011	**61 843 827**	**618**	**1 020**	**942**	**44**	**(154 080)**	**(7)**	**2 617**	**25**	**2 642**

INFORMATION BY BUSINESS SEGMENT

(non audited)

(In millions of euros)	3rd Quarter 2011 Vinyl Products	Industrial Chemicals	Performance Products	Corporate	Group total
Non-Group sales	278	1 047	519	5	**1 849**
Inter segment sales	17	35	4		
Total sales	**295**	**1 082**	**523**	**5**	
Recurring operating income	**(14)**	**131**	**79**	**(12)**	**184**
Other income and expenses	**(3)**	**(36)**	**-**	**12**	**(27)**
Operating income	**(17)**	**95**	**79**	**-**	**157**
Equity in income of affiliates	5	-	-	-	**5**
Details of certain significant non-cash expenses by segment :					
Depreciation and amortization	(14)	(41)	(23)	(1)	**(79)**
Asset impairment charges	-	-	-	-	**-**
Provisions	1	9	2	5	**17**
EBITDA	**-**	**172**	**102**	**(11)**	**263**
Intangible assets and property, plant and equipment additions	**15**	**60**	**21**	**5**	**101**
Of which additions of an exceptional nature	5	7	-	-	12

(In millions of euros)	3rd Quarter 2010 Vinyl Products	Industrial Chemicals	Performance Products	Corporate	Group total
Non-Group sales	284	800	470	5	**1 559**
Inter segment sales	14	38	4	-	-
Total sales	**298**	**838**	**474**	**5**	**-**
Recurring operating income	**(10)**	**122**	**70**	**(10)**	**172**
Other income and expenses	-	(2)	(1)	4	1
Operating income	**(10)**	**120**	**69**	**(6)**	**173**
Equity in income of affiliates	4	-	-	-	4
Details of certain significant non-cash expenses by segment :					
Depreciation and amortization	(14)	(37)	(22)	(1)	(74)
Asset impairment charges	-	(1)	-	-	(1)
Provisions	10	3	1	7	21
EBITDA	**4**	**159**	**92**	**(9)**	**246**
Intangible assets and property, plant and equipment additions	9	28	24	1	62
Of which additions of an exceptional nature	-	4	-	-	4